<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>9:00 - 10:15</td>
<td>Registration of participants</td>
</tr>
<tr>
<td>10:15 - 10:20</td>
<td>Opening</td>
</tr>
<tr>
<td></td>
<td>Welcome speech</td>
</tr>
<tr>
<td>10:20 - 12:10</td>
<td>Gala-session:</td>
</tr>
<tr>
<td></td>
<td>«Export orientations 2019-2020: Scalability, Systemacity, Efficiency»</td>
</tr>
</tbody>
</table>

**Venue**

**GRAND HALL CHAMBER PLAZA**

**Speakers**

- **Stepan Kubiv**, The First Vice Prime Minister of Ukraine - the Minister of Economic Development and Trade of Ukraine*
- **Olga Trofimtseva**, acting Minister of Agrarian Policy and Food of Ukraine
- **Vasyl Bodnar**, Deputy Minister of Foreign Affairs of Ukraine
- **Andriy Demchuk**, Head of the State Enterprise "Export Promotion Office of Ukraine"
- **Hugues Mingarelli**, Head of the EU Delegation to Ukraine
- **Liu Jun**, Counselor for Trade and Economic Affairs of the Embassy of the People's Republic of China in Ukraine
- **Galyna Durmush**, Commercial Director, Head of Representative Office of Qatar Airways (QATAR AIRWAYS) in Ukraine
- **Sigitas Leonovichus**, President of TPVP of Vilnius, Lithuania
- **Sanan Nasibli**, Head of representation of Dubai Chamber of Commerce and Industry
| Directions of discussion | - Implementation of export strategy by Ukrainian business. What is the added value it has?  
- Partner countries in the focus of international trade of Ukraine. Priorities for 2019-2020.  
- Application of the provisions of the Pan-Euro-Med Convention by Ukraine as an effective instrument in the framework of free trade agreements between its contracting parties. How to use its benefits?  
- In what way is it planned to increase the efficiency of activities of trade missions abroad?  
- An overview of topical international events in the field of exhibition and fair activity. EXPO-2020. Proposals of the UCCI and Government.  
- Travel as never before in over 160 destinations around the world.  
- The experience of Vilnius Chamber of Commerce and Industry and Handicrafts in supporting the development of regional exports.  
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Moderator</td>
<td>- Pavlo Kuzheev, Host and Editor-in-Chief of the TV channel &quot;112 UKRAINE&quot;</td>
</tr>
<tr>
<td>12:10 - 12:45</td>
<td>Coffee - break</td>
</tr>
<tr>
<td>Venue</td>
<td>GRAND HALL CHAMBER PLAZA</td>
</tr>
</tbody>
</table>
| Speakers | - Igor Pulvas, acting Chairman of the Board of PJSC «Export-Credit Agency»  
- Oleksiy Kushnir, Deputy Chairman of the Board of PJSC “Export-Credit Agency”  
- Oleksandr Schur, Member of the Management Board of JSC “Ukreximbank”  
- Oleksandr Filonyuk, President of the League of Insurance Organizations of Ukraine (LIOU)  
- Andriy Segal, Director of Legal company “AMBER”  
- Oleksandr Voloshanyuk, Deputy Chairman of the Board of the Ukrainian Bank of Reconstruction and Development | - Oleksandr Krasulya, Head of the Department for Analysis of Effectiveness and Information and Technical Support of FEA of the Ministry of Economic Development and Trade of Ukraine  
- Tetyana Zakharchenko, Arbitrator of the ICAC  
- Volodymyr Nagnybida, Arbitrator of the ICAC  
- Oleksandr Lypskiy, Head of direction «Business» of the company «LIGA: LAW»  
- Julia Kurilo, Attorney, expert on international corporate law | - Gennadiy Chyzhykov, President of UCCI  
- Gennadiy Krivoshiya, Chairman of the Subcommittee on Entrepreneurship and Technical Regulation of the Verkhovna Rada Committee on Industrial Policy and Entrepreneurship  
- Representative of the Program for Effective Governance in Ukraine (Great Britain)  
- Leonid Vitkin, Director of the Technical Regulation Department of the Ministry of Economic Development and Trade of Ukraine  
- Valentyna Yanovych, Head of the Department of Technical Regulation of the... |
**Directions of discussion**

- ECA When will this institution work? Tasks of 2019.
- Financial products of banks for exporters.
- Activity (support of investment projects) of IFOs in Ukraine.
- Creation of a Development Bank in Ukraine. When will the State hear the business?
- Simplification of the system of international payments of Ukraine. Introduction of leading payment systems (PayPal, etc.)
- Insurance business in Ukraine. Its influence on export and investment policy.
- Questions / Answers.

- The main terms of the FEA contract: what should pay attention to?
- Typical mistakes and risks during the conclusion of an FEA contract.
- Arbitration clause as part of an FEA contract.
- How to effectively protect their rights to foreign economic FEA entities?
- Online exporter tools: from counterparty verification to trademark registration
- Questions / Answers.

- Opening the potential of the Free Trade Area between Ukraine and the EU through compliance with EU technical regulations.
- Compliance of SME products with safety requirements within the framework EUWF with EU.
- Help desk for export to the EU.
- Promoting standards through education and market education.
- Conformity assessment tools to overcome technical barriers in trade.
- Launch of product compliance services delivery in the CCI.
- Ukraine's experience in overcoming technical barriers to trade.
- A communicative platform as a mechanism for organizing a dialogue between government and business in the field of technical regulation.
- Questions / Answers.

**Moderator**

- Volodymyr Vlasyuk, Director of the State Enterprise “Ukrpromzovneshekspertiza”
- Inna Emelyanova, Deputy Head of the ICAC at UCCI
- Denys Bazylevych, Director of the Institute of Professional Lobbying and Advocacy

14:15 - 15:00

Coffee - break

Business negotiations in the format of B2B with the members of the International Trade Club (ITC) - trade and economic advisers of foreign embassies in Ukraine (GRAND HALL CHAMBER PLAZA)
<table>
<thead>
<tr>
<th>Time</th>
<th>Event Description</th>
<th>Venue</th>
<th>Room</th>
<th>Speakers</th>
</tr>
</thead>
<tbody>
<tr>
<td>15:00 – 16:30</td>
<td>Panel discussion: «The State is responsible for current business issues (customs and fiscal, foreign trade, etc.)»</td>
<td>GRAND HALL CHAMBER PLAZA</td>
<td></td>
<td>- Kseniya Lyapina, Head of the State Regulatory Service of Ukraine&lt;br&gt;- Oleksander Moskalenko, Director of the Department of Customs Policy of the Ministry of Finance of Ukraine&lt;br&gt;- Natalia Vagina, Head of the Department of Open Market of the National Bank of Ukraine&lt;br&gt;- Representative of the customs service&lt;br&gt;- Daria Antonenko, Operations Director, Managing Director, LLC «Iceberg-Asia»&lt;br&gt;- Volodymyr Chuba, Director of LLC «UkrVolnat»&lt;br&gt;- Leonid Kozachenko, Chairman of the Subcommittee of the Verkhovna Rada Committee on Agrarian Policy and Land Relations</td>
</tr>
<tr>
<td></td>
<td>Round table: «Using the potential of logistics companies to export goods of SMEs»</td>
<td>CHAMBER MEDIA (room № 101)</td>
<td></td>
<td>- Representative of the Ministry of Infrastructure of Ukraine&lt;br&gt;- Representative of the State fiscal service of Ukraine&lt;br&gt;- Representative of the Ministry of Foreign Affairs of Ukraine&lt;br&gt;- Representative of the Ministry of Regional Development of Ukraine&lt;br&gt;- Sonia Kraychova, First Secretary of the Embassy of the Slovak Republic to Ukraine&lt;br&gt;- Andrash Vittek, Advisor on Economic Affairs of the Embassy of Hungary to Ukraine&lt;br&gt;- Representative of DELIVERY-GROUP&lt;br&gt;- Rostyslav Lotsmanenko, Director of Standards Support Department of the Association &quot;GS1 Ukraine&quot;&lt;br&gt;- Volodymyr Grynenko, First Deputy Chairman of the Council of ASMAP of Ukraine&lt;br&gt;- Vitaliy Nymchenko, Director of the Department of the Support of the Customs Convention on</td>
</tr>
<tr>
<td></td>
<td>Workshop: «SMART-specialization of the city of Kyiv as a trigger of innovation changes»</td>
<td>CHAMBER COLISEUM</td>
<td></td>
<td>- Oksana Zamyslyak, Chief of Industry Department of the Department of Industry and Entrepreneurship Development of the Ministry of Education and Science (KCSA)&lt;br&gt;- Oksana Kushnyrenko, Candidate of Economic Science, Associate Professor, Senior Researcher of the State Institution &quot;Institute for Economics and Forecasting of NAS of Ukraine&quot;&lt;br&gt;- Representatives of food, light and pharmaceutical industries</td>
</tr>
<tr>
<td></td>
<td>Section: «IT export»</td>
<td>DOVNAR HALL (room № 405)</td>
<td></td>
<td>- Nataliya Veremieva, National Coordinator and Adviser on Issues of Export Strategy&lt;br&gt;- Oleg Haiduk, First Deputy Chairman of the CyberCouver Community&lt;br&gt;- Yuriy Kozlov, Director of the Department of Electronic Archives and Services of the State Enterprise «National Information Systems»&lt;br&gt;- Volodymyr Onoprienko, Director of the Institute of Information Technologies&lt;br&gt;- Anatoliy Klikich, Responsible Secretary of the Committee on Electronic Communications at the UCCI&lt;br&gt;- Svitlana Hutko, Director General, U.World Foundation (USA) (in videoconferencing mode)</td>
</tr>
<tr>
<td>(14:30 – 17:30)</td>
<td>Express workshop: «How to start exporting to the EU»</td>
<td>Room № 335</td>
<td></td>
<td>- Vira Kuznetsova, Consultant and trainer on exports to the EU, UCCI&lt;br&gt;- Ralph Lovak, Project Coordinator for the European office in UCCI, consultant and trainer on exports to the EU</td>
</tr>
<tr>
<td>Directions of discussion</td>
<td>International Carriage of Goods</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>--------------------------</td>
<td>---------------------------------</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Transparent effective system of state supervision (control) - a component of the business environment.</td>
<td>- Representative of the German Chamber of Commerce and Industry</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- «The only window at the customs». How does it work?</td>
<td>- Representative of the Polish Chamber of Commerce and Industry</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Are customs procedures simplified, and the impossibility of unreasonable checks (detentions) of cargoes by the customs authority?</td>
<td>- Oleg Sobolev, Chairman of the Board of the Wireless Ukraine Association</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- What gave the appliance of the institution of the authorized economic exporter in Ukraine to business?</td>
<td>- Sergiy Pidgorodetsky, First Deputy Director of the &quot;Transport Logistics Center&quot; branch of Ukrzaliznytsya JSC</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- When will the Institute of authorized economic operator be introduced?</td>
<td>- Organization (improvement) of intermodal transportation of Ukraine to countries of the world (on the example of the EU country).</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Improvement of customs procedure of ATA carnets in Ukraine.</td>
<td>- Directions of simplification of mechanisms for obtaining transportation permits.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- New currency legislation. Regulator comments.</td>
<td>- Development of the state border infrastructure (border checkpoints with EU countries) to improve freight transportation. Use of the Eastern Partnership mechanisms</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Implementation of the WTO Agreement on Trade Facilitation. What benefits does it have for business?</td>
<td>- Use of information technologies in logistics and trade</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- State support for business in Ukraine: is there a resource for</td>
<td>- Identification, bar coding, data exchange: GS1 global standards in logistics.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- Questions / Answers.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- What is SMART specialization?</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- What SMART technologies are today in demand in the market?</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- What opportunities open up SMART specialization for export development and integration into global value added chains?</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- How SMART specialization opens the possibility of using state aid?</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- What international support programs are available for SMART-oriented businesses?</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- How to implement SMART specialization facilitates strengthening of trade and economic ties within the framework of B2B?</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- How to formulate practical case-specific SMART-specialization strategies for your business model. Discussion of SMART specialties in the food, light and pharmaceutical</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- Questions / Answers.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- Export Strategy of Ukraine</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- Export capabilities of domestic cybersecurity business.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- Electronic trust services as the basis for the development of international digital communication.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- Mobile ID - New perspectives and new business opportunities.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- Global Index of Digital Competitiveness 4.0, Key Provisions, Status in Ukraine.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- Systemic approach to exports: something that can not be forgotten.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- Overview of market opportunities: how to quickly identify promising markets?</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>- Export market research: &quot;magic&quot; websites.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
State support and what could be its form (direct transfers, tax breaks, privileges loans, industrial parks, etc.), what kind of support policy should be for business in the new government?
- Questions / Answers.

Moderator
- Oleksandr Chalyi, President of Grant Thornton Ukraine Ltd.
- Kostyantyn Savchenko, Advisor to the President of ASMAP Ukraine*
- Lyudmyla Deineko, Doctor of Economics, Prof., Head of the Industrial Policy Department of the State Institution «Institute for Economics and Forecasting of NAS of Ukraine»
- Anatoliy Klikich, Responsible Secretary of the Committee on Electronic Communications at the UCCI

16:30 – 17:00
Coffee - break

17:00 – 18:30
Panel discussion:
«Industrial Production and Export»
Section:
«Ukraine - Israel: what prospects opens the FTA»
Round table:
«Ukraine-Qatar: Trade and Investment Cooperation»
Constituent sitting of the Ukrainian part of the Business Council Ukraine-Qatar
Round table:
«Ukraine – India»
Workshop:
«European SME Support Programs implemented by the Ukrainian Chamber of Commerce and Industry»

Venue
- GRAND HALL CHAMBER PLAZA
- CHAMBER COLISEUM
- CHAMBER MEDIA (room № 101)
- DOVNAR HALL (room № 405)
- Room № 401

Speakers
- Valeriy Heyets, Director of the State Enterprise "Institute of Economics and Forecasting of NAS of Ukraine", Academician of the National Academy of Sciences of Ukraine
- Volodymyr Vlasyuk, Director of the State Enterprise "Ukrpromzovneshekspertiza"
- Oleksander Romanovsky, People’s Deputy of the Verkhovna Rada of Ukraine
- Oleksander Chernykh,
- Vyacheslav Tsymbal, Director of the Department of Access to Markets and Cooperation with the WTO, Ministry of Economic Development and Trade of Ukraine
- Emil Ben Naftaly, Deputy Chief of Mission, Embassy of the State of Israel to Ukraine
- Svitlana Novak, Business Development Director,
- Oksana Salnyk, Head of the Department on International Trade and Economic Cooperation and European Integration of the Ministry of Economic Development and Trade of Ukraine
- Ruslan Nechal, Head of the Department on Arabian Peninsula, Ministry of Foreign Affairs of Ukraine
- Andriy Boreyko, first
- Olena Tsymbalenko, Head of the Division of International Department on trade and economic cooperation and European integration of Ministry of Economic Development and Trade of Ukraine
- Olena Kuzmenchuk, third secretary, Ministry of Foreign Affairs of Ukraine
- Ghotu Ram Minha, Deputy Head of Mission (Embassy
- Representative of the Enterprise Europe Network Program
- Representative of Erasmus for Young Entrepreneurs Program
- Representative of the Enhancing Innovation Management Capacity Program

* Oksana Salnyk is the head of the Department on International Trade and Economic Cooperation and European Integration of the Ministry of Economic Development and Trade of Ukraine.
| Direction of discussion | Trade Mission of the Embassy of Israel in Ukraine  
- Igor Borysenko, Advisor, Ministry of Foreign Affairs of Ukraine  
- Evgeniy Bondarets, Attaché (Ministry of Foreign Affairs of Ukraine)  
- Representative of the Ministry of Foreign Affairs of Ukraine*  
- Golda Vynogradskaya, Head of Partnership  
- Representative of the State Agency for Consumer Goods and Consumer Protection  
- Business representatives*  
- Angela Makhinova, Head of International Trade Practice at Sayenko Kharenko Law Firm | Secretary  
- Andriy Tyvonenko, Business Representative from Ukrainian Chamber of Commerce and Industry in the State of Qatar  
- Galyna Durmush, Commercial Director, Head of Representative Office of Qatar Airways (QATAR AIRWAYS) in Ukraine  
- Representative of the Ministry of Agrarian Policy and Food of Ukraine  
- Representative of the State Agency for Consumer Goods and Consumer Protection | - Prospects for the development of trade, economic, industrial, scientific cooperation between Ukraine and India (holding exhibitions, seminars).  
- Using the tool of the intergovernmental commission to promote goods and services to the Indian market.  
- The role of the Ministry of Foreign Affairs of Ukraine in supporting and developing bilateral cooperation, taking into account the objectives of the minutes of the meeting of the Commission.  
- Speech from the representative of the Embassy of the Republic of India in Ukraine  
- Business Representative*  
- Representative of the State Agency for Consumer Goods and Consumer Protection  
- Representative of the Ministry of Agrarian Policy and Food of Ukraine  
- Search for international partners, new markets. How to use the program? What opportunities? How to fill out an application?  
- Internship at European enterprises. How to take part? How to find an international partner to invite to your own business?  
- Strengthening innovation management at the enterprise. What are the opportunities to participate? What can a company get? | - The current structure of material production and Ukraine's place in global economic exchange.  
- Why Ukraine needs the latest industrialization.  
- Tools for industry support in Ukraine and in the world: asymmetry or even competition (public procurement, energy efficiency and resource efficiency grants, fiscal incentives)?  
- Instruments of industry support in Ukraine and the world (public procurement, energy saving and resource efficiency grants, fiscal incentives).  
- When will the industrial strategy of Ukraine finally come to light? | - Practical involvement of the mechanism of the future FTA Ukraine-Israel: what advantages it has, and what to prepare for business?  
- FTA with Israel: Resolving Trade Disputes.  
- FTA with Israel: Tariff and Non-Tariff Restrictions. | - Prospects of Ukraine-Qatar trade cooperation (agriculture, energy, infrastructure ...).  
- Use of the instrument of the intergovernmental commission for the promotion of goods and services on the market of the State of Qatar  
- Prospects for investment cooperation.  
- The role of the Ministry of Foreign Affairs of Ukraine in supporting and developing bilateral cooperation, taking into account the objectives of the minutes of the meeting of the Commission.  
- Speech from the representative of the Embassy of the Republic of India in Ukraine  
- Business Representative*  
- Representative of the State Agency for Consumer Goods and Consumer Protection  
- Representative of the Ministry of Agrarian Policy and Food of Ukraine  
- Search for international partners, new markets. How to use the program? What opportunities? How to fill out an application?  
- Internship at European enterprises. How to take part? How to find an international partner to invite to your own business?  
- Strengthening innovation management at the enterprise. What are the opportunities to participate? What can a company get? |
- Public stimulation of the emergence of new sectors for the production of industrial products (Development Bank, special economic zones, infrastructure support).
- Innovation and global competition.
- Support for innovation development in Ukraine and in the world.
- Support for innovation development in Ukraine and in the world.
- Directions and tools supporting the export of machine-building products in Ukraine. The significance of industrial development.
- Export of MMC in conditions of trade restrictions.
- Questions / Answers.

<table>
<thead>
<tr>
<th>Moderator</th>
<th>- Elina Beketova, host of «112 Ukraine» TV channel</th>
<th>- Alex Miller, Member of the Knesset of the 17th and 18th convocations, leader of the inter-parliamentary group &quot;Israel-Ukraine&quot; (2009-2015)*</th>
<th>- Nadiya Sass, host of «112 Ukraine» TV channel</th>
<th>- Valeriy Korol, Vice-President of Ukrainian Chamber of Commerce and Industry</th>
</tr>
</thead>
<tbody>
<tr>
<td>19:00 – 20:30</td>
<td>Solemn acceptance</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Venue</td>
<td></td>
<td></td>
<td></td>
<td>GRAND HALL CHAMBER PLAZA</td>
</tr>
</tbody>
</table>

* questions are under consideration