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UKRAINE PHARMACEUTICAL

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ORGANIZED BY



ВСЕУКРАЇНСЬКА
ФАРМАЦЕВТИЧНА
ПАЛАТА



«Pharmacy Weekly» newspaper

Professional business periodical
for the pharmaceutical market in Ukraine



Компендиум
ЛЕКАРСТВЕННЫЕ ПРЕПАРАТЫ



Morion is a leading Ukrainian company that specializes in the systematization of information on pharmaceuticals

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«Oncology», «Experimental Oncology»,
«Clinical Oncology»



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Pharmacists are an integral part of the health care system, and are among the most trusted and accessible health care professionals. In addition to dispensing medications and ensuring patient safety, today's pharmacists are taking a larger role as medical counselors, educators and advocates.

The positive impact on wellness, outcomes, and overall health care costs through a full scope of practice highlights the significant contribution pharmacists make and can make in the ever changing health care system.

I believe that the international cooperation, which we can find within FIP congresses, will help us unite and share our best practices in the name of improving global healthcare!

Sincerely yours,

Head of the Board, NGO

"All Ukrainian Pharmaceutical Chamber"

A handwritten signature in blue ink, appearing to read 'O. Klimov', written in a cursive style.

O. Klimov



UKRAINE

Ukraine, not counting European part of Russia, is the continent's largest country with more than a thousand years of history and traditions. Ukraine has an area of 603,628 sq km (including Crimea), what makes it the 46th largest country in the world. It has a population of about 42.5 m, making it the 32nd most populous country in the world.

Ukraine is a unitary republic, and divided administratively into 24 provinces called "oblasti"; two cities – Kyiv and Sevastopol – carry the same status as an oblast. The Crimea is an autonomous republic within Ukraine. Ukraine's capital and largest city is Kyiv.

The traditional Ukrainian symbols – trident and blue-and-yellow flag – were officially adopted during Ukrainian independence in 1917–1920 and again after the «Declaration of independence» in 1991. The trident dates back to the «Kievan Rus» as a pre-heraldic symbol of Volodymyr the Great. The national flag of Ukraine colors are commonly believed to represent blue skies above yellow wheat fields.

The geographical centre of Europe is situated in the territory of Ukraine, not far from the city of Rakhiv in Zakarpattia region.

UKRAINE PHARMACEUTICAL

The history tells that the first pharmacy in Europe could be opened in the Ukrainian beautiful western city Lviv. Everything began from Lviv, which is not surprising, because in the Middle Ages it was "the city of Leva" along with Krakow, Prague, Vilnius was one of the most developed and progressive cities in Eastern Europe. It is here that, as early as 1270, the first pharmacy of the "closed type" was created under the Temple of John the Baptist. Its closeness meant that its main consumers were the Dominican monks themselves and the residents of the shelter, which was created at the temple. This pharmacy existed until 1480.

Vasyl Rusyn was that one who in 1445 allegedly founded the first private pharmacy in Lviv, and accordingly the first Ukrainian pharmacy for ordinary people. The growth of pharmacy business was not so rapid, so, in the beginning of the 16th century there were only 15 pharmacists to the whole city, and at the end of the 17th century, Lviv boasted 8 pharmacy establishments. It was then that the growth of the "pharma market" began in other Ukrainian cities. And the legendary Lviv pharmacy "Under the Black Eagle", opened in 1735 on the Rynok Square, still works and bears the honorary title of the oldest working pharmacy in Ukraine.



ВСЕУКРАЇНСЬКА
ФАРМАЦЕВТИЧНА
ПАЛАТА

Since 17th century, the number of pharmacies has increased significantly – to 19794 in 2016, in which works 54000 pharmaceutical professionals. Training of Pharmacists in Ukraine is carried out in more than 25 institutions of higher education. One of them – the National University of Pharmacy – the only specialized university in the country, which includes over 20 thousand students and employees.

The QuintilesIMS Institute defines Ukraine as one of Pharm-erging countries, where pharmerging countries are defined as those with >\$1Bn absolute spending growth over 2014–18 and which have GDP.

According to the Proxima Research company, the absolute growth in the Ukrainian pharmaceutical market over 2009–2013 was 2,035 billion US dollars, and the total volume of the market in 2013 reached 5,183 billion dollars. At the same time, domestic manufacturers are actively strengthening their positions in the market, whose presence in quantitative terms has increased from 693 (2013) to 720 (2016). In physical terms the market share of domestic manufacturers in 2016 amounted 68.1%. By value the annual growth rate for domestic manufacturers in 2016 was estimated at 2.1%

Since 2003, the standards of GMP have been implemented in Ukraine, and since 2009 the procedure has become mandatory licensing condition. In 2011, Ukraine became a member of the PIC/S with the State Service of Ukraine on Medicines and Drugs Control (SMDC).

NGO “ALL-UKRAINIAN PHARMACEUTICAL CHAMBER”

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NGO “All-Ukrainian Pharmaceutical Chamber” is Ukrainian nongovernmental organization, which unites exclusively specialists with pharmaceutical education. The purpose of the NGO is to protect the legitimate social, economic and other common interests, rights and freedoms of specialists and consumers of pharmaceutical products and services, and the development of professional self-government in Ukraine.

Since 2015, **NGO “All-Ukrainian Pharmaceutical Chamber”** is FIP Member Organization. Collaboration with the FIP opens for ukrainian pharmacists possibilities to access to the modern pharmaceutical information field.

Thanks to the methodological support of the FIP **NGO “All-Ukrainian Pharmaceutical Chamber”** promotes the implementation of Good Pharmacy Practice (GPP) in Ukraine. **NGO “All-Ukrainian Pharmaceutical Chamber”** takes part in the development of different regulatory acts, plans and programs for the development of pharmaceutical sector, assists in improving professional knowledge and qualification and actively initiates development of qualification requirements for all participants in the pharmaceutical market.

SLC INTERCHEM



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SLC “InterChem” is a modern Ukrainian pharmaceutical company the main activities of which are the production of the medicines and the synthesis of the active pharmaceutical ingredients. The company was founded in 1992 and in 2017 is celebrating its 25th anniversary. Today “InterChem” is one of recognized leaders of the pharmaceutical market of Ukraine.

“InterChem” is a unique project of the Ukrainian pharmaceutical sector, which within one enterprise carries out “complete cycle”:

- ▶ screening and development of the API;
- ▶ production of APIs;
- ▶ development and adaption of the technological process;
- ▶ production of medicines;
- ▶ distribution and promotion.

Manufacturing facilities of “InterChem” are high-tech equipped and are in full compliance with international standards ISO 9000, ISO 9001, ISO 9004 and GMP EU.

InterChem’s annual capacity allows to produce 1 000 000 000 pills, 100 000 000 sachets and 10 000 kg of APIs per year.

We can produce a variety of solid dosage forms of pharmaceutical and parapharmaceutical products: single- and bi-layer tablets, special tablets –buccal, sub-lingual, sustained-release tablets, capsules (up to 5 products upon request into the same capsule), powder in sachet, pellets.

Today the enterprise’s product portfolio includes 15 active pharmaceutical ingredients, around 70 medicines, 4 of which are the original drugs, and a range of dietary supplements. The company has the full license on turnover of narcotic drugs, psychotropic substances and precursors.

Three accredited laboratories of the enterprise – analytical, microbiological and quality control – maintain constant quality control at all stages of production. Independent laboratory “Formulab” was created and equipped for the development of the formulations and technologies for drugs manufacturing, and also for the production of biobatches for pre-clinical and clinical trials of medicines under GMP conditions.

“We produce the medicines and do it thoroughly and honestly, so we are absolutely sure in the quality of our drugs.”

*Anatoliy Reder
Dr., General Director*



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YURIA-PHARM – A DYNAMICALLY GROWING COMPANY

Founded in 1998, "YURiA-PHARM" focused its efforts towards the production of infusions and as of today, "YURiA-PHARM" is the leading infusion manufacturer not only in Ukraine, but also in CIS. We supply medical facilities with more than 100 items of blood- and plasma substitute solutions, original infusion drugs, antibiotics, fungicidal, syrups, antiseptics, parenteral nutrition medications, anti-TB drugs, syringes and I.V. sets. Our product line sums up to more than 40 infusions, completely covering the needs of medical facilities with infusion therapy medications. The annual turnover exceeds 60 mln units.

YURIA-PHARM CONFIDENTLY TAKES A LEADING POSITION IN THE EXPORT MARKETS

We deliver our products to all CIS countries. More than 100 items are now being registered for usage in different countries and the number is continuously growing.

In 2008, "YURiA-PHARM" Corporation has received a Certificate of compliance to international quality management standards ISO 9001 (9001:2009). In 2011 "YURiA-PHARM" Corporation was GMP certified.

YURIA-PHARM – APPRECIATED BY THE PHYSICIANS AND THE SCIENTIFIC MEDICAL COMMUNITY

We cooperate intensively with many research institutions in the field. For the first time in CIS, in collaboration with the Hematologic Pathology and Transfusion Medical Institute of Ukraine's Academy of Medical Science, we have developed a group of complex multifunctional infusion solutions – RHEOSORBILACT®, SORBILACT® and XYLAT®, which today represent the basis of a new domain in internal medicine – Low-volume infusion therapy. Our corporation conducts an intensive researches with new medications as well as examines more deeply the capacity of the existing ones. We make large investments in Research & Development to help prove the quality and efficiency of our medications according to the requirements of the evidence-based medicine.

YURIA-PHARM FACTS:

- › leader in the production of infusion solutions;
- › **more than 40%** annual growth rate;
- › **more than 100 items** in the product line;
- › total employees exceed **2500**;
- › annual turnover up to **60 million units**;
- › exports to **23 countries**;
- › **80%** of annual net profit is invested in the modernization of production;
- › each year about **10-15 new medical products** are released each year;
- › presence of an operational quality control system **ISO 9001:2009**;
- › **GMP-certified** manufacturer.



LEKHIM JOINT STOCK COMPANY



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Lekhim Joint Stock Company was established in 1992.

Nowadays **Lekhim Group of Companies** is powerful modern high-tech manufacturing company, one of the leading pharmaceutical Ukrainian companies in the sphere of development, manufacturing and sale of high-quality medicines at a reasonable price.

**Pancreazim 10000,
Mukolic, Protex,
Nevrolek, Stomolik,
Lorolik, Kreazim,
Urosept, Renalgan,
Povidin**

LEKHIM GROUP OF COMPANIES INCLUDES THE FOLLOWING PHARMACEUTICAL COMPANIES:

- ▶ Lekhim-Kharkiv, Private JSC (City of Kharkiv);
- ▶ Technolog, Private JSC (City of Uman);
- ▶ and management company Lekhim, JSC (City of Kyiv) with pharmacies retail network.

In the course of the years of its activity, **Lekhim Group of Companies** has taken leading positions among manufacturers of medicines at the Ukrainian pharmaceutical market. Moreover, we are actively engaged in export operations with many countries of the near and far abroad.

The Group enterprises meet all the qualifying standards of the modern industrial production of medicines and have the relevant technical, material, human and scientific potential.

LEKHIM GROUP OF COMPANIES:

- ▶ **PHARMACEUTICAL PRODUCTION**
/medicines and food supplements/
- ▶ **CONTRACT MANUFACTURING**
- ▶ **MARKETING/DISTRIBUTION**
- ▶ **PIC/S, GMP CERTIFIED FACILITIES**
/tablets, capsules, injectables,
suppositories, oral solutions, syrups/
- ▶ **EXPORT OF PRODUCTS TO 25 COUNTRIES.**

We are always ready to provide you with the best quality and for the effective cooperation!



ARTERIUM CORPORATION



ARTERIUM

Closer to people

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Established in 2005, **Arterium Corporation** is one of the leading Ukrainian pharmaceutical companies. We have united two pharmaceutical enterprises of Ukraine, the first is Kievmedpreparat, which is the largest Ukrainian manufacturer of antibacterial medications, and another is Galychpharm, which is one of the national leaders in production of herbal-based medications.

Arterium Corporation is proud of its enterprises on producing modern, efficient and high quality medications, which ensure our customers' more productive, healthier, longer lives. Currently, we manufacture over 140 generic and several original drugs in 11 of 14 ATC groups.

Our products top the list in several segments of the pharmaceutical market including C «Cardiovascular system», N «Nervous system», J «General antiinfectives for systemic use», G «Genitourinary system and sex hormones», D «Dermatologicals».

We export our products to 11 CIS countries and Vietnam, exports accounting for almost 25% of the company's income in recent years.

We are committed to ensuring the highest attainable quality in all business operations. Our quality system implements the principles of the International Conference on Harmonization (ICH Q8, ICH Q9, ICH Q10), ISO approaches, and principles of Distribution Practices as well as Good Storage Practice.



**Thiotriazolin,
L-lysine aescinate,
Tiocetam,
Urolesan**



PHARMPLANET



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The company **PHARMPLANET** is a modern Ukrainian multi-specialty company that brings together all the major areas of the pharmaceutical business. Our team employs more than 1000 professionals who can solve the most complicated production tasks.

The distribution company **PHARMPLANET** takes 4th position in the rating of Ukrainian distributors; actively increases its market share, providing a full range of goods to more than 86% of pharmacy points in all regions of Ukraine. The clients of **PHARMPLANET** are provided with services by 11 sale offices and 6 regional warehouses. The company actively works in the sector of tender procurement, being the 7th one in the overall ranking of distributors.

The Marketing Department in the structure of **PHARMPLANET** provides a full range of services for promotion of products in the pharmaceutical market of Ukraine. The team of the regional medical representatives of the company has more than 60 specialists with higher medical and pharmaceutical education and works throughout Ukraine. The active promotion base includes 7900 physicians and 5500 pharmacy establishments.



The modern pharmaceutical company **NOVALIK-PHARM** specializes in the development, production and registration of innovative and at the same time affordable for consumers pharmaceutical products under its own brands: medicines, dietary supplements, cosmetics, hygienic products and medical devices.

The portfolio of the company today includes 23 SKU:

- ▶ **KARTILIUM** (Caps/emplastum/gel) – Natural anti-inflammatory and analgesic product
- ▶ **DEKLIMANS** (Caps) – Complex of phytoestrogens for women's health
- ▶ **VENODA** – (Caps/gel) – Complex solution of venous problems
- ▶ **ZAMEKSEN** (Solution for Injection) – anti-ischemic anti-hypoxic remedy for the nervous and cardiovascular systems

- ▶ **SITOPROSTAT** (Caps) – Special formula for men with prostatitis and prostate adenoma
- ▶ **TRIBUSTIM** (Caps) – Natural testosterone synthesis stimulator
- ▶ **HEPANAZE** (Caps) – Natural hepatoprotector
- ▶ **BETA-IMMUN** (Caps) – Innovative immunomodulator
- ▶ **URIMIXOL** (Caps) – Urological antiseptic
- ▶ **AQUASINUS, AQUASINUS PLUS** (Sprays) – Nasal Spray with hypertonic solution
- ▶ **DRYVIR** (Spray) – For eliminate herpes manifestations
- ▶ **APIPROPOSOL** (Spray) – Throat antiseptic
- ▶ **SILENOR** (Spray) – Snoring elimination
- ▶ **LIPINET** (Caps) – Atherosclerosis prevention
- ▶ **PAN TRAVNIK** (Syrups) – Anti-cold line





KYIV CHAMBER OF COMMERCE AND INDUSTRY

Is a non-state unprofitable self-governing organization uniting legal entities created and operating according to the legislation of Ukraine.

It was established in 1995.

Kyiv CCI has over 1100 members, 4800 enterprises and unions and it is largest regional chamber of commerce and industry in Ukraine

MAIN SERVICES ARE:

| Expert services | Certification of origin | Valuation (price examination) |
| Customs and brokerage services | Legal services |



EXPORT PROMOTION CENTER OF THE KYIV CHAMBER OF COMMERCE AND INDUSTRY

PROVIDES FOLLOWING PROFESSIONAL SERVICES FOR FOREIGN COMPANIES:

Assisting in doing business in Ukraine	Ukrainian market information
Checking the reliability of business partner	Organization of business meetings
Confirming Force Majeure situation	Providing legal addresses
Registration of foreign representative offices in Ukraine	
Certification of commercial documentation	Apostille
Legalization of notarized documents	

Contact information:

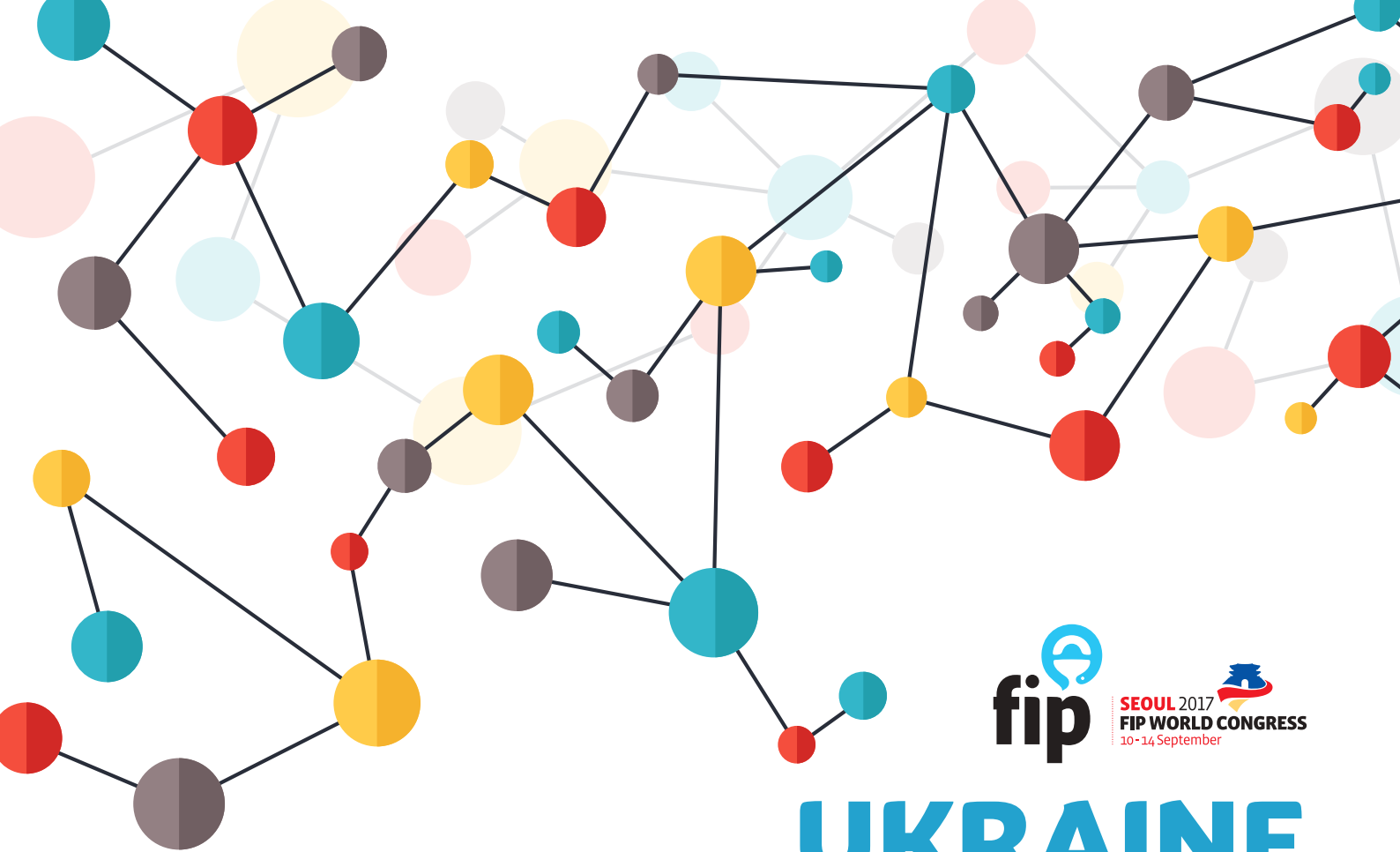
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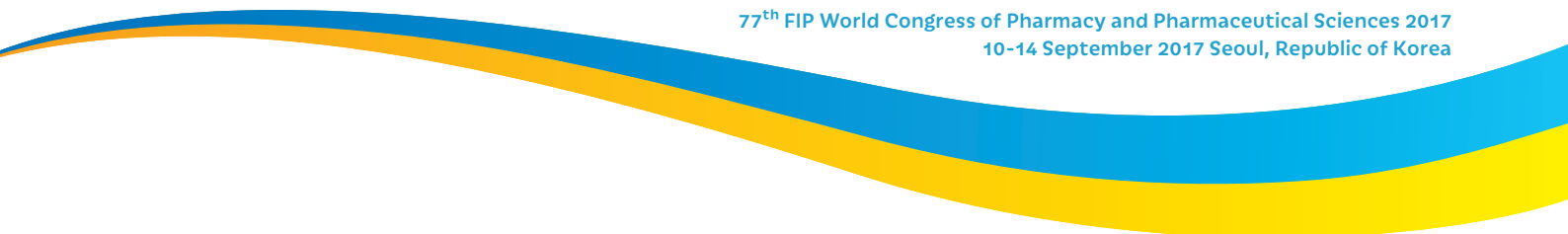
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