

# DIHK and the German Chambers of Commerce Worldwide Network

Internationa

Roles | Tasks

**Kevin Heidenreich** 

**DIHK | Director Foreign Economic Policy** 



#### The Chambers of Commerce and Industry (IHK)

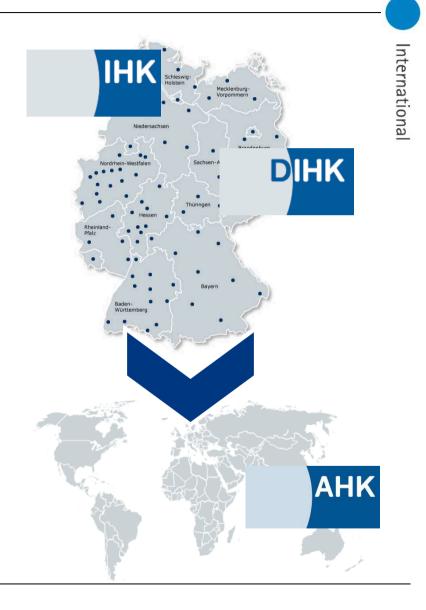
**79 in Germany** 

#### The Association of German Chambers of Commerce and Industry (DIHK)

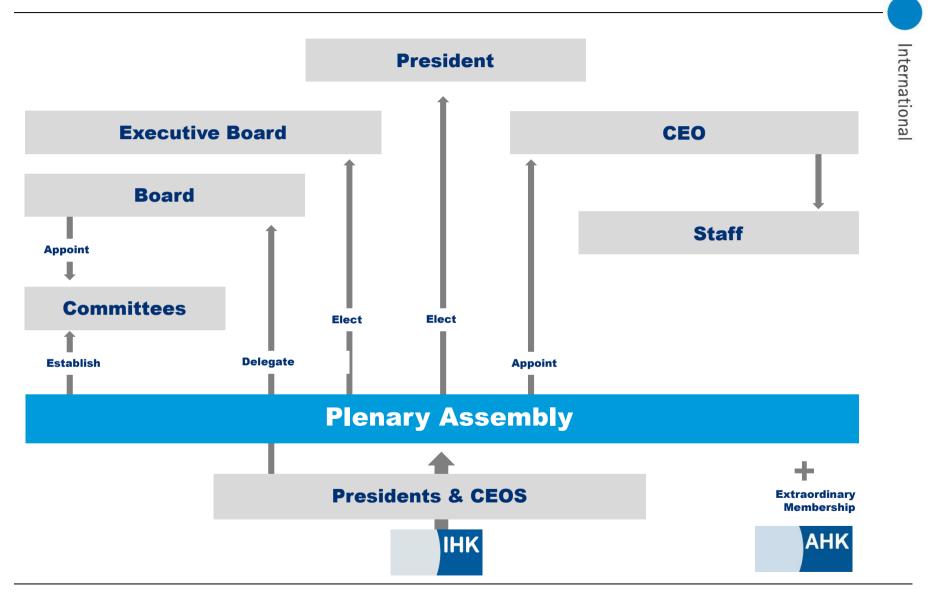
Umbrella association of the IHKs and coordinator of the AHKs

#### The German Chambers of Commerce - Worldwide Network (AHK)

**130 locations in 90 countries** 





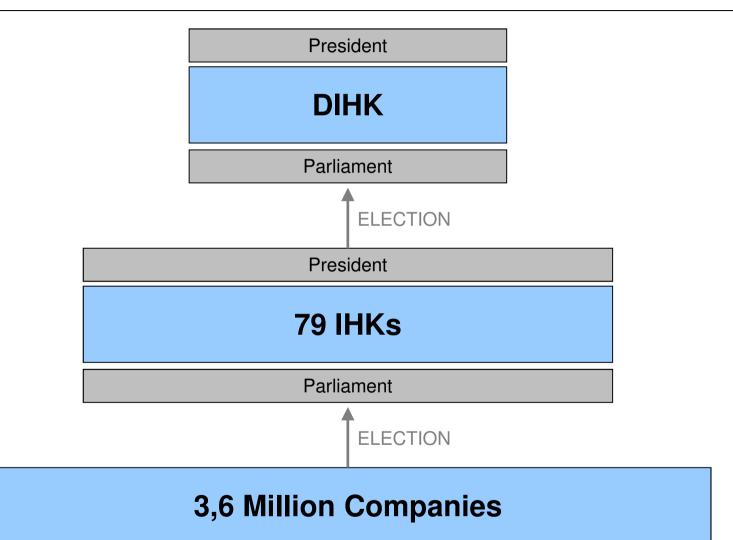




#### **DIHK Topics**

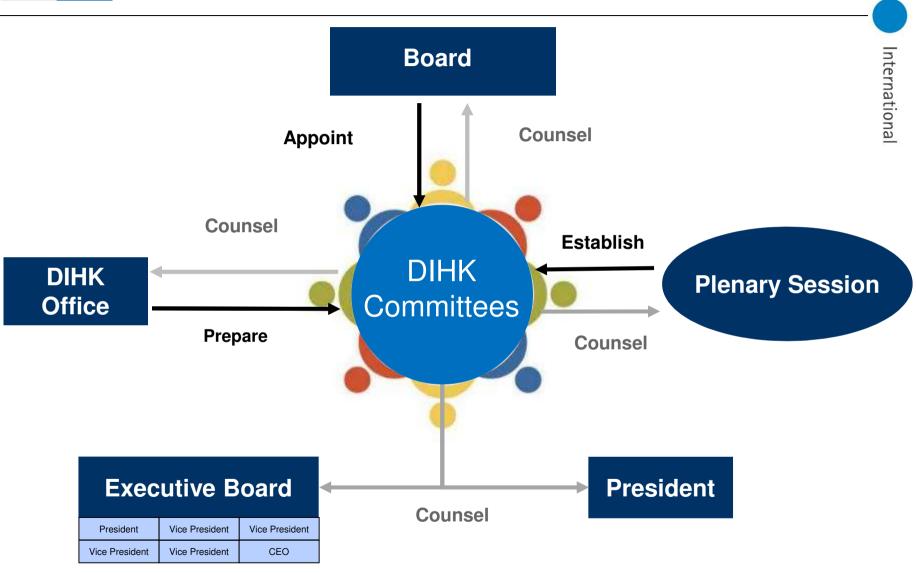




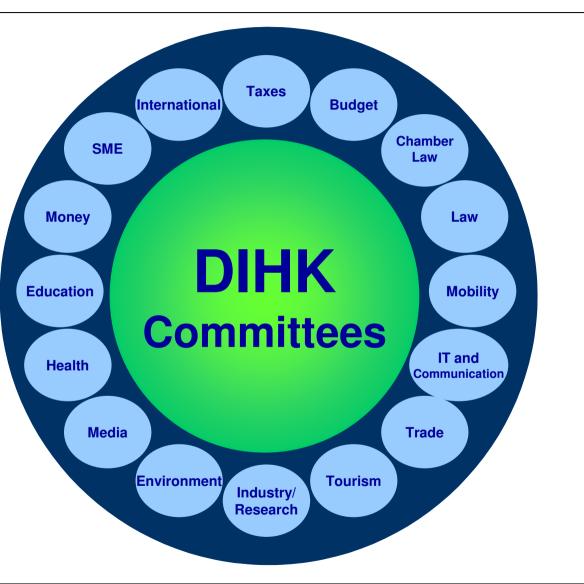


International



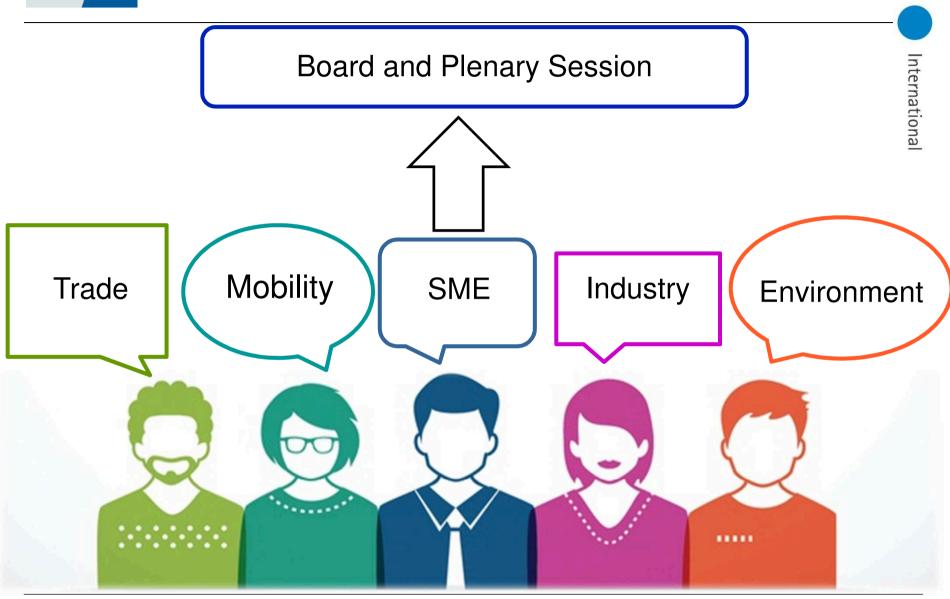




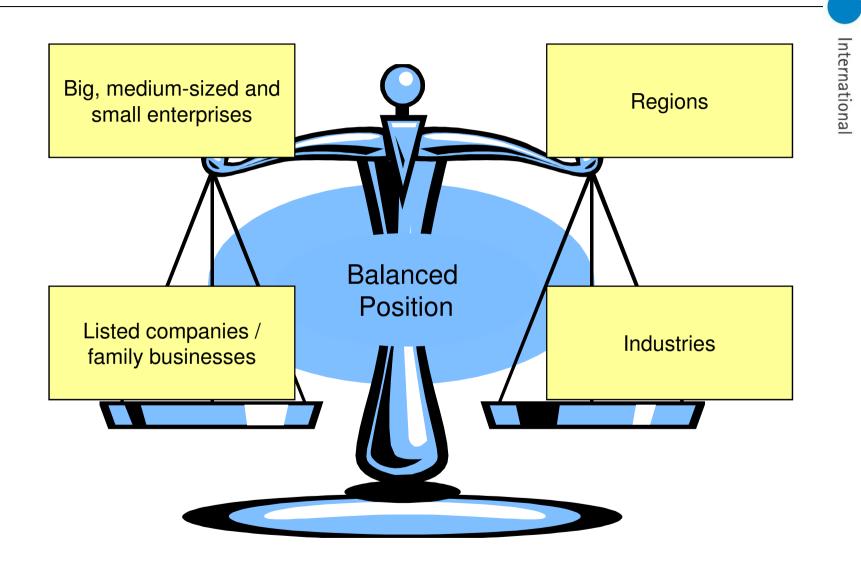


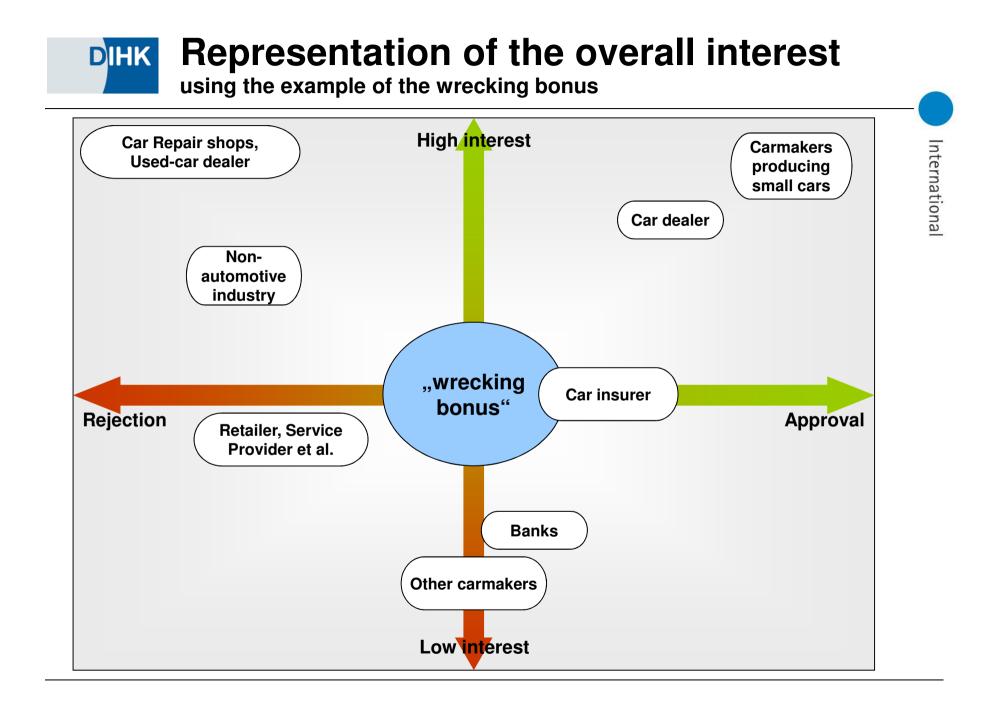
International





### **DIHK** Balancing interests and positions is challenging





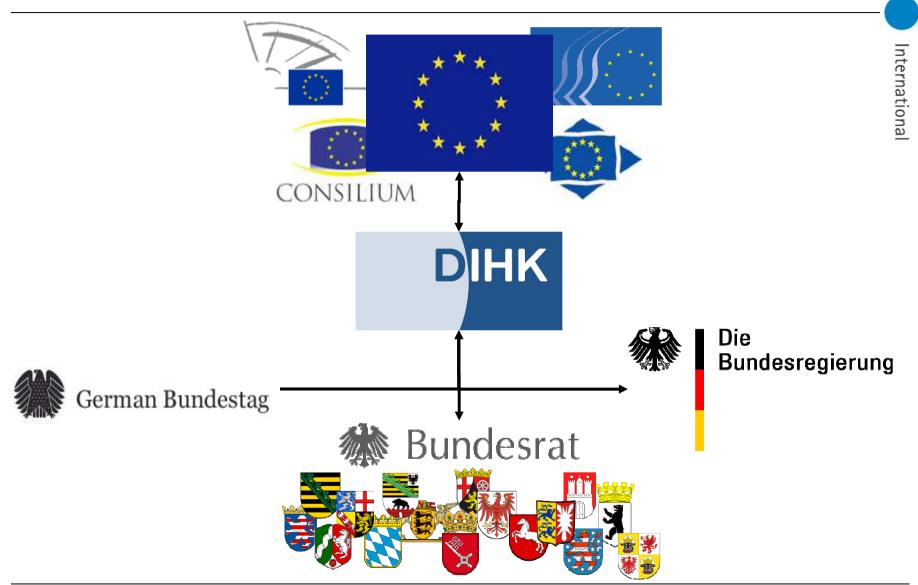


## **DIHK** Policy Advice towards the Government





#### **DIHK: speaker and consultant**





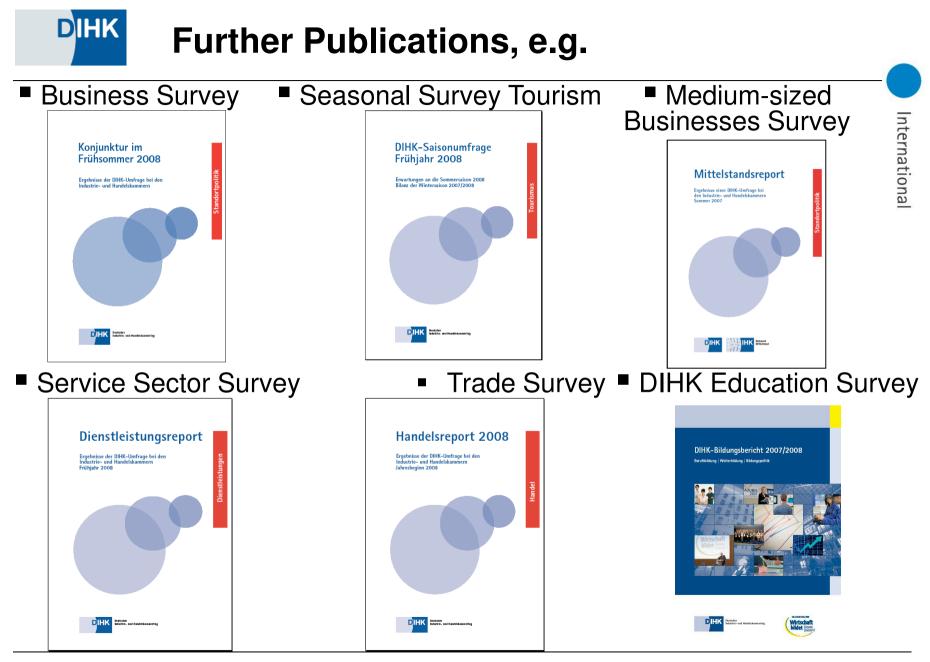
	DIHK		International
DR. ACHIM DERCKS	DR. MARTIN WANSLEBEN	DR. VOLKER TREIER	
Deputy Chief Executive Officer	Chief Executive Officer	Deputy Chief Executive Officer	
IHK Network	Member of the	AHK Network	
Germany	Management Board	International	
<ul> <li>Education, Further Training</li> <li>Employment, Healthcare, Family and Profession</li> <li>Services, Infrastructure, Regional Policy</li> <li>Communications, Small and Medium-Sized Business</li> <li>Environment, Energy, Raw Materials</li> </ul>	<ul> <li>→ Finance, Controlling</li> <li>→ IT Management</li> <li>→ Personnel</li> <li>→ Finance, Taxes</li> <li>→ Law</li> </ul>	<ul> <li>AHKs, Delegations and Representative Offices</li> <li>Foreign Trade Policy and Law</li> <li>International Markets</li> <li>Europe</li> <li>Economy</li> <li>International Economic Policy</li> </ul>	

→ National Economic Policy



#### **DIHK – Internal structure**



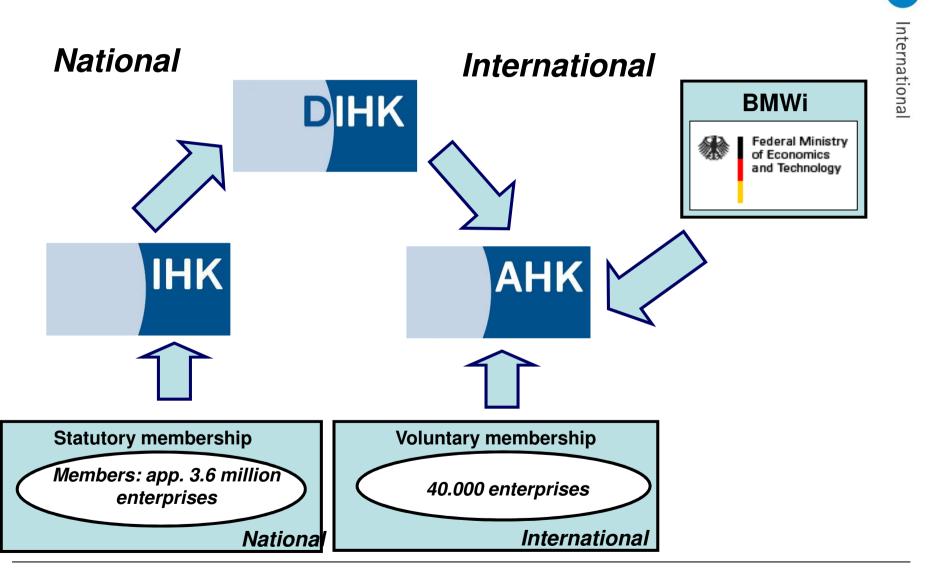




- Membership fee = base amount + contribution
  - Each company pays a scaled base amount according to their economic performance, except start-up entrepreneurs or cases of small amounts
  - Contribution is based on the firm's revenue
- According to the economic power of their region, the IHKs pay varying sums of money to the DIHK on balance 33.7 million €

International





#### AHK The AHK network in figures

**130 locations** 

# 45,000 member companies worldwide

**90 countries** 

# 500,000 queries each year

# 1,900 employees

# AHK Primary address on the world markets



#### www.ahk.de