

УКРАЇНСЬКО- ЯПОНСЬКИЙ БІЗНЕС-ФОРУМ



ТОРГОВО-ПРОМИСЛОВА
ПАЛАТА УКРАЇНИ

20.11
2023
М. Київ

ОФЛАЙН



Fumiya Kokubu

Chairman of the Board of Marubeni Corporation



Fumiya Kokubu was born in Tokyo in 1952. He attended Azabu Junior and Senior High School. Yasuhiro Sato, Former CEO of Mizuho Financial Group, was his classmate.

After having graduated from Keio University's Faculty of Economics in 1975, Kokubu joined Marubeni. He worked primarily in the oil and energy sectors, serving as representative director, vice president, and executive officer before assuming his current position in April 2013.

When Kokubu was 34 years old, he founded an oil trading company in the United States, but the business was shut down in 1992 due to the Gulf War. He says that his experience at this time became the starting point for who he is today.

In addition to Marubeni, Kokubu also serves as outside director for Honda Motor Co., Ltd. and Taisei Corp.

Fumiya Kokubu's motto is "Be optimistic in times of adversity, but not in times of good fortune."

1975	Joined Marubeni Corporation
2005	Executive Officer
2008	Managing Executive Officer, Member of the Board
2010	Senior Managing Executive Officer
2012	Senior Executive Vice President, Member of the Board
2013	President and CEO, Member of the Board
2019	Chairman of the Board



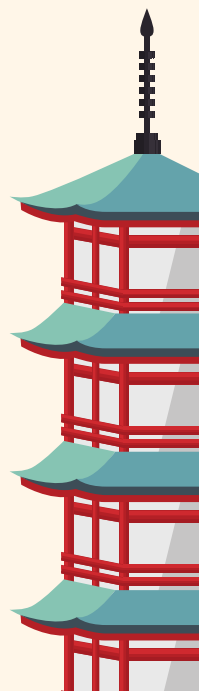
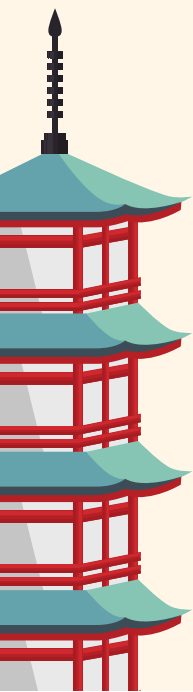


In Ukraine

Fumiya Kokubu is also holding the position of Japan-NIS (ex-USSR) Business Cooperation Committee at Keidanren (Japan Business Federation).

In June 2023 it was announced that Keidanren has decided to establish a special committee for Ukraine's economic reconstruction. The committee will gather information on local needs and the developments of Group of Seven nations, as well as convey demands from Japanese companies. It will be placed under the Japan-NIS Business Cooperation Committee. Keidanren will invite around 1,500 member companies to participate in the venture.

Fumiya Kokubu will serve as the committee head. The special committee is expected to work with the government to coordinate proceeding with the reconstruction projects.





NIPPON KOEI

(NIPPON KOEI KABUSHIKI GAISHA)

Founded	7 June, 1946
Representative Director and President	Haruhiko KANAI
Head office	Tokyo, Japan
Number of employees	2,479
Main Business	Consulting Business
Activities in Ukraine	<p>Nippon Koei opened a new office in Warsaw in July 2023.</p> <p>They are currently providing consultancy services for Ukraine recovery and reconstruction under contract with Japan International Cooperation Agency (JICA) and the Ministry of Economy, Trade and Industry of Japan. With the new office in Warsaw, Nippon Koei aims to ensure quality services for the on-going assignments and contribute to the long-term reconstruction in Ukraine and neighboring countries.</p> <p>The Ukraine Recovery Office, which was established in Nippon Koei Headquarters in April 2023, will be supported for marketing activities by the team in Tokyo, whilst the Warsaw office will lead local coordination with Ukrainian government officials, international funding agencies and partners.</p>
Stock listing	Tokyo
Capital	JPY 500 million*





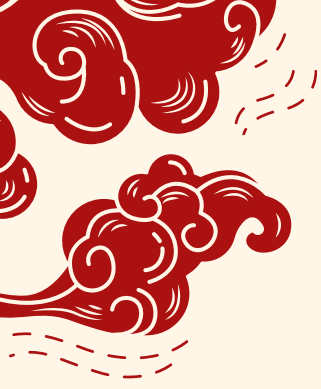


KUBOTA CO.



Founded	1890
Representative Director CEO	President and Representative Director Yuichi Kitao Executive Vice President and Representative Director Masato Yoshikawa
Head office	Naniwa-ku, Osaka, Japan
Number of branches and offices	4
Number of employees	~50 000
Main Business	<p>Kubota Corporation, together with its subsidiaries, manufactures and sells a range of machinery, and other industrial and consumer products in Japan and other Asian countries, North America, Europe, and other countries.</p> <p>Its Farm & Industrial Machinery segment provides farm equipment; ancillary tools and implements for agriculture; outdoor power equipment; engines for farming, construction, industrial machinery, and generators; and construction machinery.</p> <p>Its Water & Environment segment offers ductile iron pipes, plastic pipes, pumps, valves, hydraulic power generating facilities, cast-iron drainage pipes, single stack drain fittings, waste water treatment equipment and plants, water purification facilities, sludge incineration and melting plants, membrane solutions, membrane methane fermentation units, flue gas desulfurization systems, waste shredding plants, sorting and recycling plants, night-soil treatment plants, septic tanks, and bathtubs.</p> <p>This segment is also involved in the provision of engineering works and architecture services; and reformer and cracking tubes, hearth rolls, rolls for steel mills, ceramics, TXAX friction materials, spiral welded steel pipes, vending machines, scales, weighing and measuring control systems, and air-conditioning equipment, as well as design and construction of water supply and sewerage systems.</p>





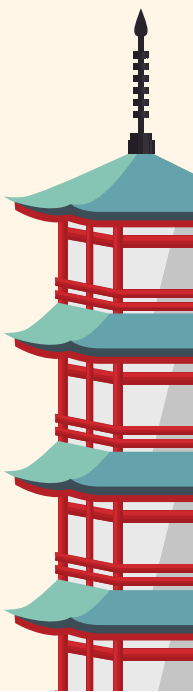
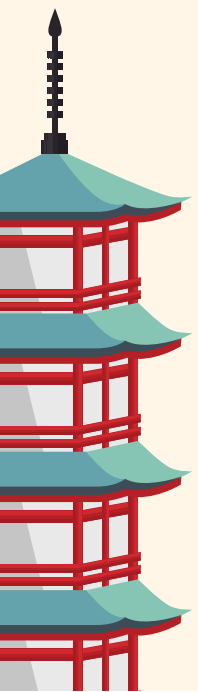
<https://www.kubota.com/corporate/overview/index.html>

Connections with Ukraine:

Kubota's agricultural machinery (tractors) is in demand in Ukraine.

In response to the Russian-Ukrainian war, the company took the following measures:

- [provided](#) humanitarian aid to Ukraine and neighboring countries;
- [has stopped](#) exporting agricultural equipment to Russia after shipping companies suspended services following Russia's invasion of Ukraine
- [donated](#) 100 million Japanese yen to support Ukrainians impacted by the current humanitarian crisis.


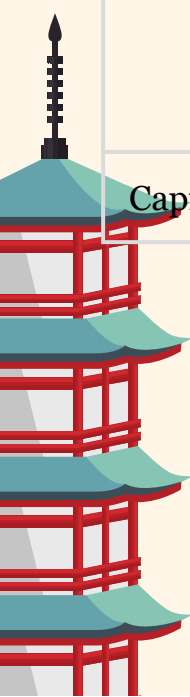




Allied Carbon Solutions Co., Ltd.



Founded	June 2006
Representative Director CEO	Yosuke Yamagata
Head office	Numazu City, Shizuoka Prefecture
Number of branches and offices	1 satellite lab
Number of employees	-
Main Business https://www.allied-c-s.co.jp/en/	<p>The following related to biosurfactant “sophorolipids” (Sophorolipids are natural surfactant (surfactants produced by microorganisms such as yeast) made from vegetable oil, sugar, and <i>Starmerella bombicola</i>(non-pathogenic yeast):</p> <ol style="list-style-type: none">1.Biosurfactant manufacturing and sales2.Development and sales of livestock feed (fermented rapeseed oil) and emulsifiers3.Development and sales of products for personal care (extracted from fermented yeast)4.Development of agricultural biostimulant (supporting member of the Japan Biostimulant Association)
Capital	215,049,477 yen (May,2021)





GLOBAL SECURITY EXPERTS Inc.(GSX)

Founded	April 2000
Representative Director CEO	President and CEO Shiro Aoyagi
Head office	Minato-ku, Tokyo, Japan
Number of branches and offices	3 branches
Number of employees	~130
Main Business	<p>Global Security Experts Inc. offers information technology services. The Company provides vulnerability diagnosis, operation safety services, information security quick assessment, telework document maintenance supporting, information security survey, system audit, and other services. Global Security Experts also offers educational services.</p> <p>The consulting business is engaged in the provision of consulting services related to cyber security of client companies, and vulnerability diagnosis services. The education business is engaged in the provision of education courses to train security engineers, and training services for corporate officers and employees. The security solutions business is engaged in the provision of security products and services against threats and attack methods. The information technology (IT) solutions business is engaged in the provision of IT infrastructure construction and system development services, bilingual system engineering services (SES) and other security services.</p>
Capital	JPY 529,833,000(As of March 31, 2023)





IHI CORPORATION (KABUSHIKI GAISHA IHI)

Founded	5 December, 1853
Incorporated	1889
CEO	Hiroshi IDE
Head office	Tokyo, Japan
Employees	28,486
Consolidated companies	61 in Japan, 138 overseas
Main Business	IHI Corporation is a Japanese engineering corporation headquartered in Tokyo, Japan that produces and offers ships, space launch vehicles, aircraft engines, marine diesel engines, gas turbines, gas engines, railway systems, turbochargers for automobiles, plant engineering, industrial machinery, power station boilers and other facilities, suspension bridges and other structures.
Activities in Ukraine	In November 2022, Ukraine and the USA have announced a project to demonstrate the production of hydrogen and ammonia using small modular reactor (SMR) and innovative electrolysis technologies in Ukraine. The project, which will run for 2-3 years, involves the work of a public-private consortium on scientific and practical developments for SMRs. Participating partners from the USA include Argonne National Laboratory, Clark Seed, FuelCell Energy, NuScale and Starfire Energy. On the Ukraine side, participants include nuclear operator Energoatom, the National Security and Defence Council, and the State Scientific and Technical Center for Nuclear and Radiation Safety. In addition, Korea's Doosan Energy and Samsung C&T and Japan's IHI Corporation and JGC Corporation will also participate in the consortium.
Stock listing	Tokyo
Capital	JPY 107,1 million*
Net sales	JPY 1,392,900 million*





Sojitz Research Institute, Ltd.



Founded	March 12, 2002
Representative Director CEO	Kazuomi Sakai
Head office	Chiyoda-ku, Tokyo
Number of branches and offices	-
Number of employees	-
Main Business	Think Tank, Consulting Sojitz Research Institute (SRI) is the think tank for the Sojitz Group. SRI leverages the Group's internal and external networks to grasp on-site information as part of their core function in gathering, analyzing, and disseminating information on international affairs, industry, and market trends.
Capital	¥41,250,000



<https://www.sojitz-soken.com/>





ITOCHU CORPORATION, (ITOCHU SHOJI KABUSHIKI GAISHA)

Established	1858
Incorporated	1 December, 1949
Chairman and CEO	Masahiro OKAFUJI
Head office	Tokyo, Japan; Osaka, Japan
Number of employees	4,187
Number of subsidiaries	141 subsidiaries, 82 associates
Main Business	ITOCHU is involved in domestic trading, import/export, and overseas trading of various products such as textile, machinery, metals, minerals, energy, chemicals, food, general products, realty, information and communications technology, and finance, as well as business investment in Japan and overseas.
Activities in Ukraine	ITOCHU Corporation concluded an agreement with Kryukovsky Railway Car Building Works, a major manufacturer of railroad rolling stock in the Ukraine (location: Kremenchuk, Ukraine), on October 25, 2012, to supply machinery for 95 subway cars. The machinery, namely electrical items and brake systems, was mainly supplied by Japanese companies including Mitsubishi Electric Corporation and Fuji Electric Co., Ltd. The contract value amounted to around 41 million euro (around 4.2 billion yen).
Stock listing	Tokyo
Gross trading profit	JPY 2,129,900 million
Net profit	JPY 800,500 million


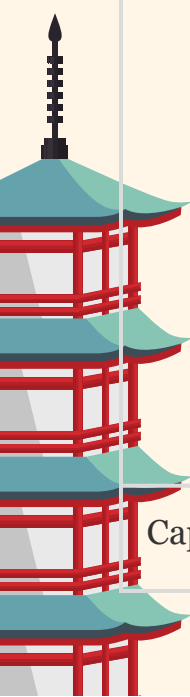




KOMAIHALTEC Inc.



Founded	October 1st, 2010
Representative Director CEO	Nakamura Takahide
Head office	Itachibori, Nishi-ku, Osaka, Japan
Number of employees	~500
Main Business	<ul style="list-style-type: none">• Design and construction of steel bridges, steel frames, and wind energy generating system• Manufacture and installation of construction machinery <p>Komaihaltec Inc is a Japan-based company engaged in design, manufacture, construction and maintenance of bridges, steel frames, towers, and other steel structures. It is also engaged in the design, manufacture, installation, and sales of construction and transport equipment, and the planning, design, construction, supervision, and consulting services for construction work.</p> <p>The Company operates through three business segments. The Steel Frame segment is engaged in the design, manufacture and construction of high-rise buildings and steel structures, as well as the design, manufacture, installation, and sale of various types of construction equipment. The Bridge segment is engaged in the design, manufacture, erection, maintenance, and inspection of steel bridges. The Real Estate segment is engaged in the rental of the Osaka office unused areas in Osaka.</p> <p>It is also engaged in wind power generation, overseas business centered on infrastructure, and printing business.</p>
Capital	¥6.619 billion

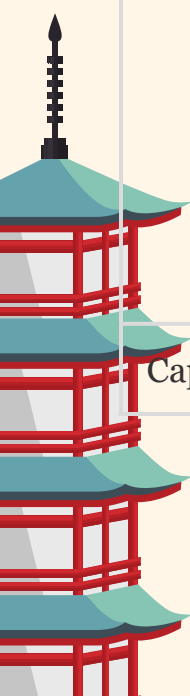




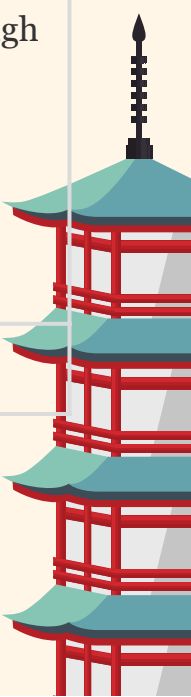
JFE Engineering Co.



Founded	2003 (was jointly established by NKK(1912) and Kawasaki Steel (1950))
Representative Director CEO	Hajime Oshita
Head office	Chiyoda-ku, Tokyo Tsurumi-ku, Yokohama
Number of branches and offices	2 production bases in Japan, numerous overseas offices
Number of employees	~11,000 (group-wide)
Main Business	<p>JFE Engineering is a provider of engineering services. It offers industrial machinery such as port and harbor cranes, ballast water management system, control systems, oxidation ditch equipment, submarine pipe, and other products. The company's projects include energy, environmental, and steel structure.</p> <p>The company is a key player in energy, environment, urban infrastructure, and industrial machinery, operating through recycling, power generation and electricity, waste management, water and sewage, pipelines, energy plants, bridges and steel structures, and industrial machinery.</p>
Capital	¥10 billion



<https://www.jfe-eng.co.jp/en/>





SPIBER INC.



Founded	26 September 2007
Representative Director CEO	Kazuhide Sekiyama (Director and Representative Executive Officer) Junichi Sugahara (Director and Executive Officer)
Head office	Headquarters: 234-1 Mizukami, Kakuganji, Tsuruoka, Yamagata 997-0052, Japan Prototyping Studio: 240-1 Mizukami, Kakuganji, Tsuruoka, Yamagata 997-0052, Japan
Number of branches and offices	4
Number of employees	268 members (as of Apr. 2022)
Main Business	<p>New-generation biomaterial development</p> <p>Spiber Inc. is a Japanese biotechnology startup utilizing cutting-edge synthetic biology, polymer, and material science for the development of its novel Brewed Protein™ materials. Produced through microbial fermentation and utilizing agricultural feedstocks as primary raw materials, Brewed Protein™ polymers are well-positioned to make significant contributions to animal- and plastic-free initiatives in a range of fields such as the apparel and automotive industries. Leveraging its R&D expertise, Spiber pursues its mission of positively contributing to sustainable human well-being. Operation of Spiber's first mass production plant in Rayong Province, Thailand, is slated to commence within 2021. The company is also constructing a second mass production facility with partner ADM in Iowa, USA, which is scheduled to begin operating in 2023 at the earliest</p>
Paid-in Capital	¥60.3 billion (incl. capital surplus)

